



An interview with

## ALFREDO SANSONE

HEAD OF SUPPLY CHAIN, OPERATIONS AND COMPLIANCE

### WHAT IS YOUR ROLE AT NOVEXX SOLUTIONS?

I am Head of Supply Chain, Operations and Compliance and I can only say that it is a pleasure to be in this position every day. The variety in my daily work, as well as the complexity, makes it simply exciting and interesting. Every day is different and challenging, but that is what drives and motivates me.

### SINCE WHEN ARE YOU PART OF NOVEXX SOLUTIONS?

I am with the company since 2008. I am very thankful to be able to shape many things in various management positions and to have the freedom in regards to creativity of making things happen. This was and is only possible because I have a strong team that is open and willing to tackle the challenges together with me.

### FOR WHICH TASKS ARE YOU RESPONSIBLE FOR?

I am responsible for operational efficiency at NOVEXX Solutions. This includes the operational processes from order entry to the delivery of our products. Furthermore, the areas of quality management and work preparations are part of my responsibility. In addition, I am in charge of facility management, health and safety, which I find very interesting. These topics have always been important but are becoming more and more important in today's world.

### WHAT GOALS DO YOU HAVE FOR YOUR TEAM AND NOVEXX SOLUTIONS?

One goal is to further improve efficiency at NOVEXX Solutions together with my team in order to increase productivity. We always try to optimize internal processes or to automate and digitalize process steps. For example the introduction of a warehouse management system and scanners for picking.

### WHEN YOU LOOK BACK WHICH DEVELOPMENTS AND SPECIAL EVENTS COME TO YOUR MIND?

The solidarity and spirit of all employees when we heard that we were allowed to found NOVEXX Solutions in 2015. The journey was not easy: from separating from Avery Dennison, founding a new company, introducing a working ERP system in the shortest possible time, as well as adapting many of our processes to a medium-sized company. A big highlight was the launch of our first product developed by NOVEXX Solutions. But also the way until today, to establish NOVEXX Solutions as an attractive employer in the region with many opportunities.

### WHAT DO YOU THINK MAKES NOVEXX SOLUTIONS SPECIAL COMPARED TO OTHER COMPANIES IN THE IDENTIFICATION INDUSTRY?

Of course, our reliable technologies and the very good quality of our products are most important to us. Also, we are known for our professional and personal support of our customers. The many years of experience of our employees and the additional worldwide partner network are also great advantages that we have.

### HOW ARE YOU AND YOUR TEAM DEALING WITH THE CURRENT SITUATION WITH COVID 19?

After more than a year of pandemic, I think we are finally looking forward to a bit of normality. It was a challenge to implement the ever-changing requirements, but in the end, it is always about the health of our employees, who are our most important asset. We have a great responsibility for them and in times of the pandemic even more. But it was a teamwork and we would never have overcome this pandemic so well if we had not all kept together.

My team, which worked on-site in the company every day, under the strictest rules, to fulfil the orders of our customers, did a great job. Also all the colleagues, who, from one day to the next, were asked to only work from home, managed it so well. The biggest challenge for me was that, we as a company, did not lose the strong cohesion we have. Also, we wanted to give the colleagues, who had to replace the teacher at home at the same time, the freedom to be able to combine the professional routine with the challenges of everyday life. That was not always easy, but I think we managed it very well as NOVEXX Solutions.